## 6 Myths About Tax Professionals

*Myth* #1: All tax professionals have basically the same training.

**The Truth:** Not all tax professionals have the same training. Tax resolution specialists, enrolled agents and tax attorneys undergo a rigorous comprehensive training and participates in annual continuing education courses specifically dealing with IRS problems. They have access to up to date material on an ongoing basis.

*Myth* #2: All attorneys and accountants have experience with the IRS.

The Truth: Only a small percentage of lawyers and accountants have any experience in dealing with the IRS. Some attorneys simply prepare documents and many accountants deal only with accounting matters. The tax attorneys and tax resolution specialists at IRS Trouble Solvers all have direct experience successfully securing the best possible outcome for our clients.

*Myth* #3: The large national tax resolution firms have an advantage over a local tax resolution professional.

**The Truth:** National firms have no advantage over local tax resolution professionals and often are at a disadvantage. A local Tax Resolution Professional is in a unique position of understanding not only the local economy but also any other issues that may affect taxpayers living in his/her area.

**Myth** #4: Tax professionals listed on internet directories are carefully screened for qualifications.

**The Truth:** Most internet directories are nothing more than another advertising media. Sometimes, the only qualification required in order to be listed is the ability to pay big bucks for an "exclusive listing."

*Myth* #5: A tax professional who can guarantee results must be better than those who do not guarantee results.

The Truth: No legitimate tax resolution professional can guarantee results. It is the IRS who ultimately decides the outcome of your case. It is only by choosing a skilled and experienced Tax Resolution Professional that you can enhance your chances of a positive result.

**Myth** #**6:** I don't need a tax professional to solve my IRS problem.

**Truth:** Navigating the IRS on your own is difficult! There are many layers and programs that the average consumer doesn't even know about and therefore don't know to ask about. IRS Trouble Solvers (bold) has an excellent reputation with the IRS, and can save you a significant amount of time, aggravation and money! Don't try to navigate the IRS alone!

The BEST bet to resolve your IRS debt!



#### **IRS Trouble Solvers®**

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# **GUIDE TO SELECTING ATAX PROFESSIONAL** 6 MYTHS **ABOUT PROFESSIONALS**

# www.IRSTroubleSolvers.com

## **GUIDE TO SELECTING A TAX PROFESSIONAL**

#### About IRS Trouble Solvers:

The IRS Trouble Solvers team has decades of experience in helping everyday people like yourself resolve their tax debt problems. Whether it is a personal or business tax problem, the professionals at IRS Trouble Solvers will create a clear path for you to achieve your financial freedom and get the IRS out of your life, forever!

## How many years has the professional been in business?

You want to make sure that the professional you select has the skills, knowledge and experience to get you the results that you want. IRS Trouble Solvers has been solving individual and business IRS problems for over 30 years.

#### How many taxpayers' IRS problems has the professional personally solved in the last year?

Representing taxpayers with IRS problems is a highly specialized area. Most accountants and attorneys have very little personal experience in solving IRS problems.

#### What is the professional's 'Track Record'?

You only want to hire a tax resolution professional with a successful track record. Ask us about our success rate, and the outcome of cases just like yours.

## Does the professional have actual experience handling your type of case?

While many attorneys and accountants have tax experience, you will want to make sure that the professional you hire has actual, handson experience in solving your specific type of problem. Our professionals have all resolved IRS issues for clients just like you, and receive ongoing training and education to keep them up to date on all tax resolution issues.

## How will the professional keep you informed about your case?

You want to be comfortable with the frequency of communications you will receive from the professional handling your case. You also want to make sure that you will receive all copies of all communication between the professional and the IRS.

## What do the professional's clients say about his/her services?

We have a very high satisfaction rate -- see what our clients have to say about us!



## **Testimonials**

#### Melissa D. Cook County IL

IRS Trouble Solvers were outstanding in handling my IRS mess for me. Patrick and his entire team were knowledgeable and put their knowledge to work for me. My late husband tried to solve this on his own, but was never able to get our issues resolved. Patrick and his team did get our issues resolved. Finally I no longer dread getting the mail or answering the phone. Having the weight of the IRS on my shoulders kept me up at night. Once Patrick resolved our issues a sense of calm came over me. You can not fix this on your own. You need an excellent, professional team on your side. Don't go this alone! Let Patrick and his team help you. It will be the best decision you ever make.

#### Joe A. Du Page County, IL

I can't tell you what a difference it made to have the IRS Trouble Solvers on my side. Their staff treated me with respect, treated my case as if it were their priority, kept me informed of the progress and truly brought me back to living my life without the IRS hanging over my head. No matter what size your IRS problem is, go see IRS Trouble Solvers today -- you will feel so much better!

#### Dave W.

The staff at IRS Trouble Solvers were extremely knowledgeable, walked through my situation for me, and helped resolve my issue. They are a top notch, professional organization that truly cares about helping people just like you solve their IRS troubles!.

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