

audit “The Football”™

Why You Need the Experts at IRS Trouble Solvers for YOUR audit!



The mere mention of the word “audit” can bring a courageous man to his knees and send a fierce woman scampering away. While it can be a terrifying and daunting process, at IRS Trouble Solvers, we use our skills to make it as succinct, comprehensive, and easy to maneuver as humanly possible. No two audits are the same but there are common expectations when dealing with them. Sometimes, the IRS will send a letter stating their intentions to audit you or your business. At other times, they may just send what is called an Information Document Request. This usually lays out the specific parts of the return that they are asking for clarity on. This can include Other Expenses, Travel Expenses, Income, Sales Tax, etc. Basically, anything they find suspect in a return. Sometimes they just send a Notice of Deficiency (also known as a 90-day letter) with their proposed changes to your returns. You have 90 days to accept or challenge their findings.

The key to every audit is documentation. Proof is the only real thing the IRS is interested in when it comes to audits, and the more information, the better. The burden of proof is on the taxpayer. In preparing an audit, we create what we like to call “the football” which will be passed on to the auditor and will contain

all the documents you can provide, organized in such a way that the auditor can easily navigate and understand our position. This can include bank statements, credit card statements, invoices, receipts, etc. We use what we call the “tick & tie” method of organizing where all of the amounts are cross-referenced and easily navigable by the auditor. This is topped off with a detailed argument of why it should be accepted. Upon review, the auditor will typically then send the audit findings giving you a chance to propose new information, appeal, or accept. We have had wonderful success with our unique “football” method. We have even had IRS Chief Counsels’ compliment our organization!

The Football® is our secret weapon when it comes to your defense during an audit, and has helped us secure wins in 96% of our audit cases!!

While an audit can be a serious stress inducer, our team works diligently with you to make it as seamless and smooth a process as possible, all while providing the very best outcome available!



IRS Trouble Solvers®

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