## Lease<mark>query</mark>.

### Simplifying Lease Accounting - Together

Our cloud-based platform and lease accounting expertise allow you to enhance your offering, beat the competitors, and drive revenue.

#### PARTNER WITH US

### Why Partner with LeaseQuery? Huge Market Growth



80% of U.S. companies lease equipment today





on lease accounting software by 2024



**39,000** private companies using

software to account for leases by 2024



46% adoption rate for lease accounting software by 2024

### **Benefits for Your Clients**

숪	A single place to easily forecast, manage, and account for any lease arrangement
☆	Full compliance with all legacy and new lease accounting standards under FASB, IASB, and GASB.
숬	Confidence in the system and security with a SOC audit performed by one of the Big 4 twice a year
숬	All journal entries, reports, and disclosures available with a click of a button

- S US-based support staff with accountants available to help answer questions
- Detailed audit trail for each lease with who did what and when
- Automatically sends key date alerts so clients don't accidentally auto-renew unnecessary leases and don't miss payment dates protecting against late payment penalties saving potentially 10s of thousands of dollars annually

### **Types of Partners**

We offer several partner types to suit your needs



### Implement LeaseQuery to earn services revenue

**ACCOUNTING & AUDIT FIRMS** 

Grow service revenue by implementing LeaseQuery for your clients. Your team will receive specialized certification on our platform. We make sure you become experts on setting up and using LeaseQuery and we have a dedicated team to support you.

#### LEARN MORE ABOUT CERIFIED SERVICE PARTNERS



# Refer LeaseQuery and earn commission

VARS | CONSULTING FIRMS

You make the introduction, we do the work, you earn revenue! With a dedicated team to support you, you'll have everything you need to provide the industry-leading solution to your clients.

LEARN MORE ABOUT REFERRAL PARTNERS



# Use LeaseQuery to expand your service offering

ACCOUNTING & AUDIT FIRMS

Expand the outsourced accounting services you provide by using LeaseQuery for lease accounting. You can provide your clients with the required disclosures, journal entries, and financial insights for their lease portfolio, all while earning added revenue.

LEARN MORE ABOUT MANAGED SERVICE PROVIDERS



# Integrate with LeaseQuery and receive revenue share

ERPS | SOFTWARE DEVELOPERS | TECHNOLOGY MARKETPLACES

Provide the missing piece in your clients' tech stack and get the edge over your competitors. Integrations easily transfer the data from LeaseQuery into your system, giving your clients the complete accounting view they need.

LEARN MORE ABOUT TECHNOLOGY ALLIANCES



#### Sell LeaseQuery and increase revenue

TECHNOLOGY CONSULTING FIRMS

Manage the entire sales and support relationship with your clients by reselling LeaseQuery under your umbrella. Your team will receive specialized certification on our platform and have a dedicated team to assist.

LEARN MORE ABOUT CERTIFIED RESELLERS

## lease<mark>query</mark>

## What's In It For You?



#### **Accounting Firms**

PARTNERSHIP OPTIONS FOR FIRMS OF ALL SIZES

Diversify revenue streams with little investment or effort

Focus on more profitable parts of your business, while still supporting client needs and expectations

Take advantage of opportunities for co-marketing, hosting sponsored events for clients/prospects, and more





#### **Systems Integrators**

BUSINESS OPPORTUNITIES FOR NATIONALLY KNOWN VARS THROUGH BOUTIQUE LOCAL CONSULTING FIRMS

Easily earn revenue through referrals

Get a share of an exploding market before your competitors do

Solve a need-to-have for your clients



## **D** /

Technology Partners

ERPS AND SOLUTION PROVIDERS ACROSS INDUSTRIES PARTNER WITH LEASEQUERY

Meet the expectations of clients who want solutions that work together

Generate additional revenue

Keep pace with your competitors in the marketplace

### **Partner With Us**

LeaseQuery is the perfect complement to your accounting and consulting services. Let's work together to meet your clients' needs.



**BECOME A PART OF OUR NETWORK AT LEASEQUERY.COM/PARTNERS**